

Profile



BCA Management Consultants Pvt Ltd

Project Promotion – Co-ordination – Public Relation



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Profile

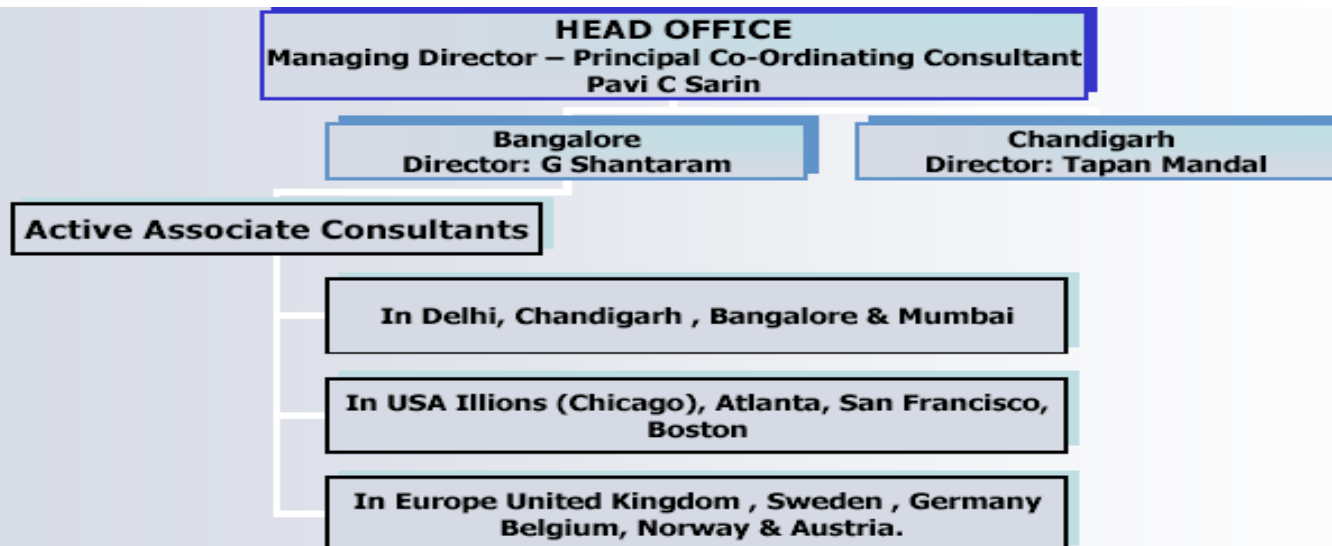
BUSINESS CONSULTANTS & ASSOCIATES Established in 1977, have in a short period, become one of the foremost consultants extending consultancy expertise and trade representation to a wide variety of clients, many of whom are of international stature.

The year 1994 saw the promotion of **BCA Management Consultants Pvt Ltd** to absorb expertise of consultants on an all India basis and to give necessary fillip to the activity of joint venture operations sought after by companies in India.

Organization Structure

The organization has its head office located at Palampur in the Western Himalayas in Himachal Pradesh, India with offices of Directors in charge of offshore deliveries at Chandigarh and Bangalore.

We are a group of Consultants with over 20 Yrs. Experience in our respective field of expertise .



Organization Structure

It conducts its Business world wide over the internet has a host of consultants in different disciplines Traditional Business opportunities have Given rise to introduction of Information Technology Related activities and as such Added recently in the panel are consultants for Business **process Outsourcing Back office Operations In IT , Financial Services, Health care etc. The Offshore deliveries are overseen by experts in** ,web publishing/internet/ internet application/web designing/hosting web sites/health Care BPO etc

Services

Management Consultancy

- Investigative studies
- Project and Feasibility Report
- Assistance for management information
- Mergers Acquisitions
- Personnel recruitment/placement

Financial Consultancy

- Preparation and appraisal of Project Reports.
- Assisting in loan processing with financial institutions and banks.

VENTURE FUNDING

- Inventory control systems.
- Internal and commercial auditing.

Public Relations

Real Estate consultancy in respect of property and industry.

Travel counsel and consultancy including arrangements for seminars, conferences, conferences etc.

Large scale land bulk purchases, location of sources and necessary help in procurement.

Liaison and public relations assignments of your organization with various Government and business organization

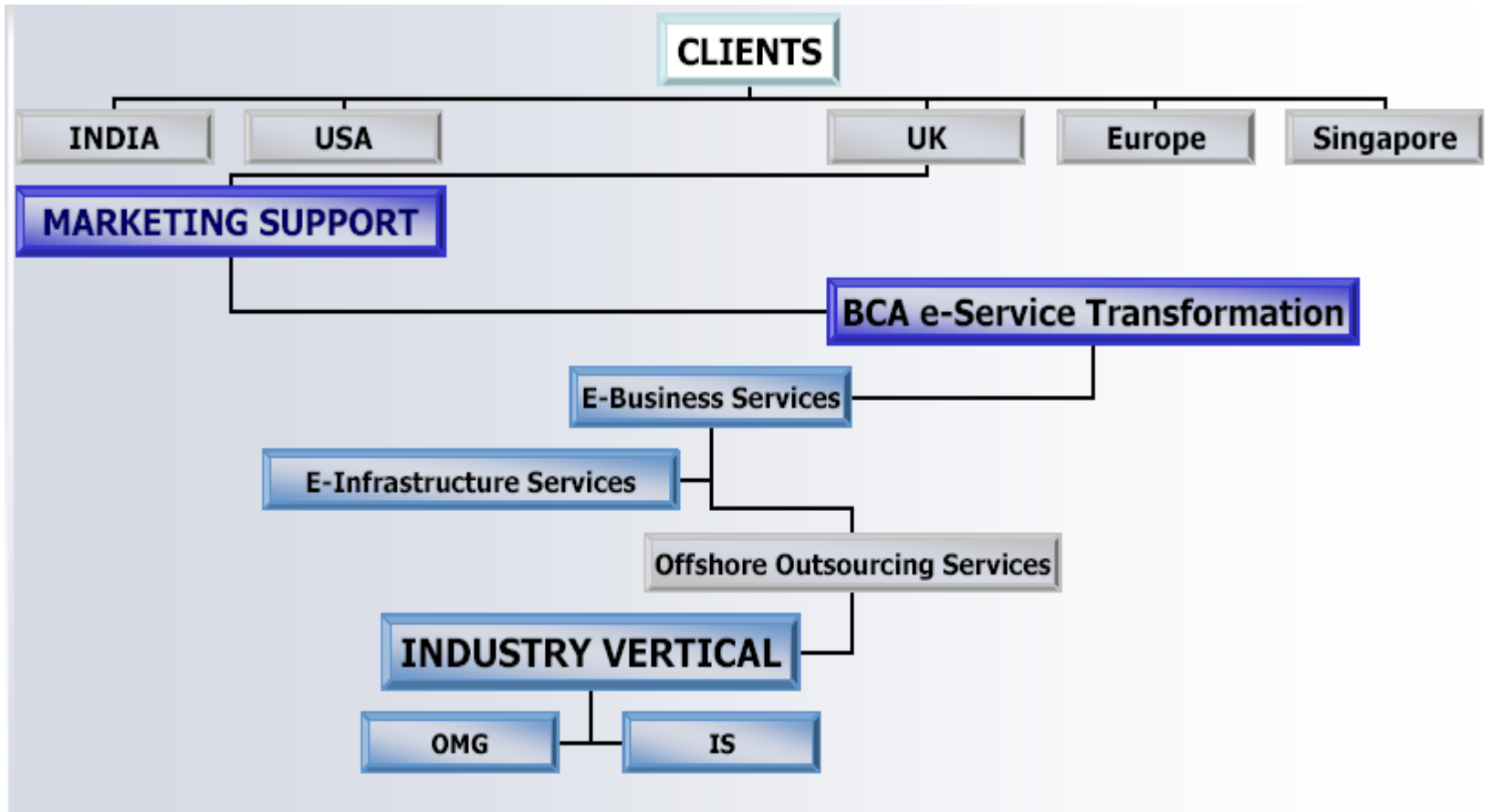


Services

We offer integrated solutions that address our customers BPO needs. We provide world-class services for a wide range of remote processing applications including customer interaction services, business process outsourcing and knowledge services like:

- ⊕ Data Processing
- ⊕ Transcription
- ⊕ Healthcare Services
- ⊕ Financial Services
- ⊕ Imaging Solutions

Offshore Delivery Process





Services

Our Services in Information Technology are offered to the clients worldwide by our strategic independent business Partners And include

Software Solutions

- ✓ Business & Engineering Applications,
- ✓ Consultancy,
- ✓ Placements.
- ✓ IT enabled Back office Operations in health Care Financial
- ✓ Publishing Data Capture Management
- ✓ Legal Documentation
- ✓ Accounting and Banking requirements of BPO

Services

EXPERTISE AREAS:

3 –Tier / Thinning Clients:
browser based interface.

Web Based Testing/Health
Care and Life Sciences
Verticals

Middle Tier Development :
Business Layer / Application
Layer Database Applications

QUALITY:

Consulting and services in Software
Quality Assurance and testing, SEI CMM
and CMMI, ISO 9001:2000, BS7799 and
e-GIF.

Standard documents defining the
processes. ISO 9000 / SEI-CMM level 3
establishment



Services

IT Enabled Services

e -Document Management, e-Publishing (Data Capturing Content Production
e-book development, Content Conversion, Language Services
Data Coding
SGML / XML Coding)

Healthcare Information Services

Medical Billing, Medical Collection
Medical Transcription, Claims Processing

Litigation Support Services

Coding & Indexing of legal documents

Services

e-Learning and Web Development

CBT/WBT Content Development

Web Designing

Web Maintenance

Web Updating & e-Learning Solutions

Technology Solutions.

Customer Contact

Center - Web help Desk, e-mail management and Voice Call Center (Blended) taking care of the Collection Services, Campaign handling etc.

Education and training Associated with NIIT the education Establishment in Asia

UNIDO Business Performance

Software applications for SME's

Supporting Services

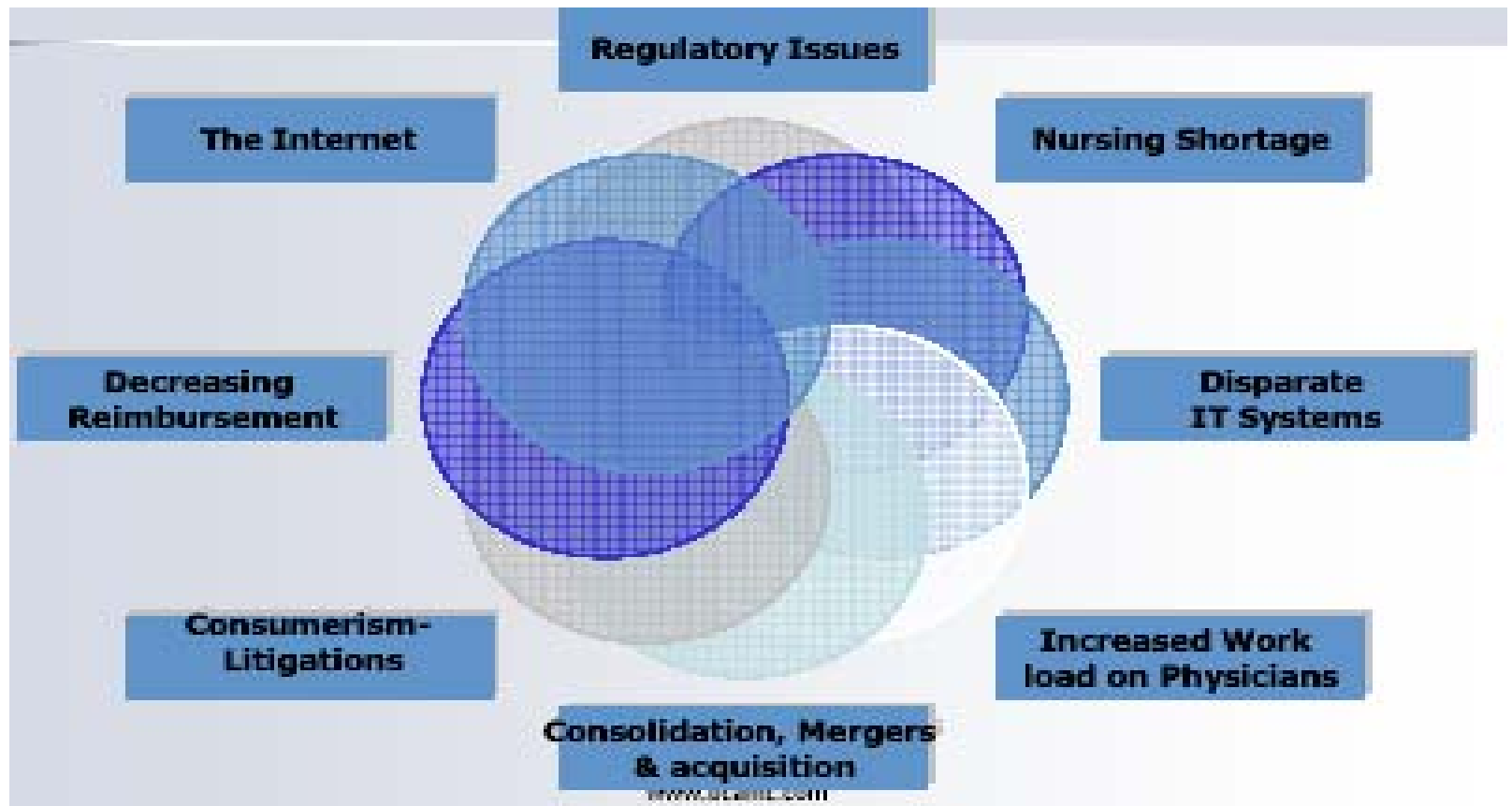
- ⊕ Organizing events
- ⊕ Board Meetings.
- ⊕ Conference.
- ⊕ Business Travel assistance.
- ⊕ Business & Incentive Travel Expertise.
- ⊕ All above at Exotic Locations and provision of full facilities at all the locations.

Healthcare & Life Sciences

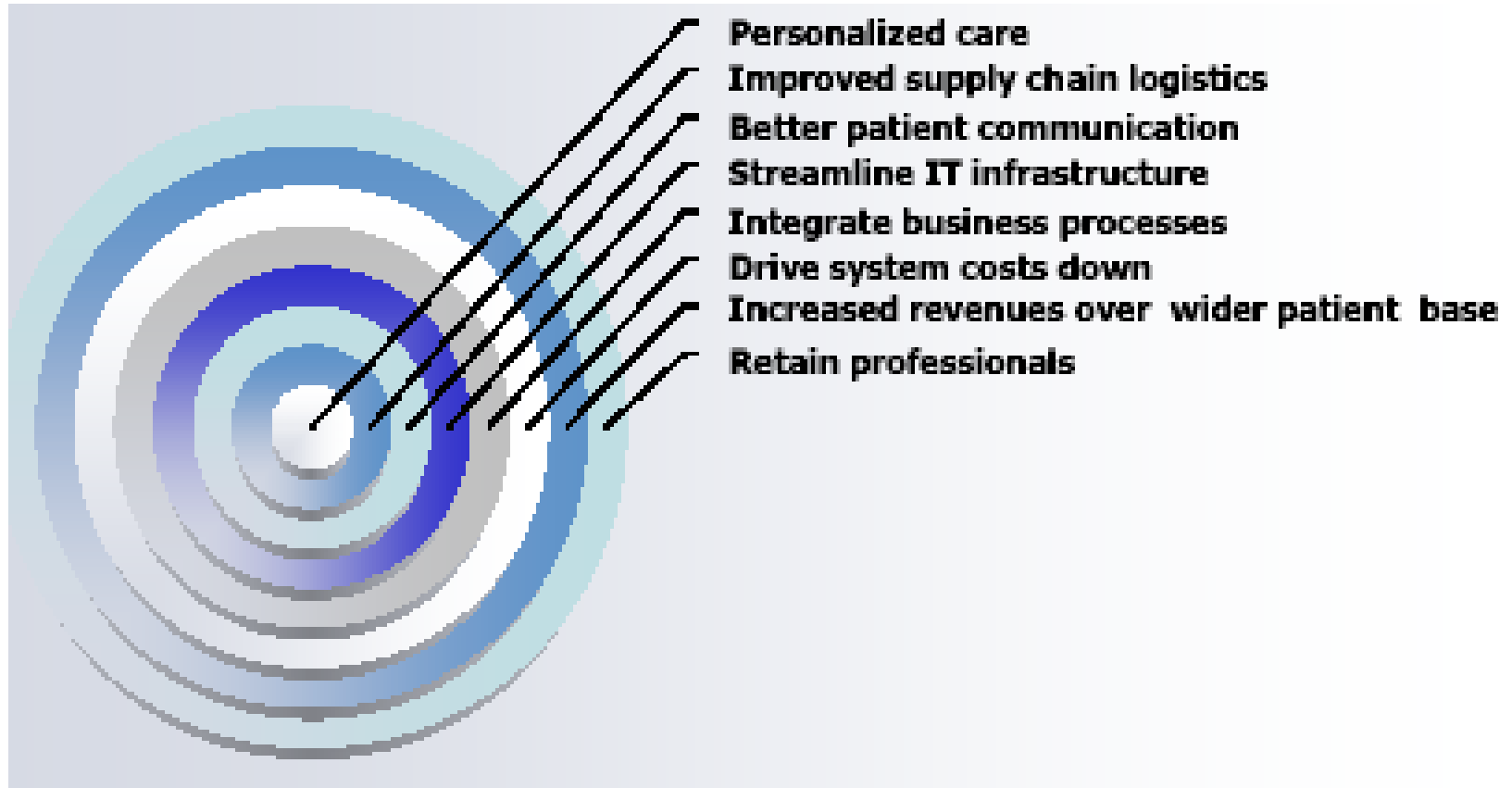
Our associate Consultants offer specialized services in :

- ⊕ Healthcare and Life Sciences Practice.
- ⊕ Offshore BPO Operations.
- ⊕ Business Development and Marketing Operations.
- ⊕ Organizing Events and Management of conferences on behalf of clients.

The Market Pressures...



We Need to Respond to...



Domain Knowledge

OUR ASSOCIATES CONSULTANTS have extensive Industry Knowledge and are

- ⊕ Pioneers in healthcare Informatics in India.
- ⊕ Healthcare Level Seven (HL7) India
- ⊕ HIMSS/Wireless Medical Summit
- ⊕ Mobile Healthcare Alliance.

Delivery Team Structure



Infrastructure Available

BCA has access to the expertise and facilities of **ITES/SOFTWARE DEVELOPMENT/BACK OFFICE OPERATIONS/ BENCH MARKED VENDORS** spread over different parts of India offering a wide variety of locations mitigating risks & enabling disaster Management.

Infrastructure & Communication Links

BCA Offers Dedicated Multiple Locations for its Clients with the following minimum infrastructure.

- Dedicated IPLC for Voice Call centers at different locations.
- Video Conferencing capabilities.
- Over 100 MB cumulative Bandwidth at different locations and a minimum of 5MB at every vendor establishment to meet the needs of all type of Offshore activity.
- Secured FTP sites for data Interchange.
- Dedicated servers at US.
- Over 150,000 sq.ft of air-conditioned space at different locations.
- High Speed Internet, Fax and e-mail at all locations.
- Multiple 128 Kbps International Private Leased Circuit (IPLC) to the client site as required.
- Locations fully equipped with software and hardware.

Client Internet Servicing

We provide services to collaborators who are keen to establish and develop trade or are interested in exploring possibilities of economic co-operation in export and import, joint venture, technology import.

The Clients needs are identified for necessary offshore on site Services as required by the Overseas clients.

BCA matches the needs with the host of Vendors in INDIA qualified to deliver and execute the need at world class standards and prices while BCA overseas the operations on an on going supervised by the Panel of Consultants.

PROJECTS Implemented

- ⊕ Medical Transcription.
- ⊕ Billing & Collection.
- ⊕ Offshore Teleradiology.
- ⊕ Out Bound Tele Marketing Campaigns.
- ⊕ Inbound Contact Center Programs.
- ⊕ Joint ventures Business Collaborations
- ⊕ Assisted & advised in establishing BPO Operations offshore in India.
- ⊕ Software Development and collaboration.
- ⊕ Large Scale Conferences and events in remote & Exotic Locations.

ASSOCIATIONS & Collaborations

Marketing Products & Services of ITES Companies in USA through our Associates:

- ⊕ Teledec Interactive Ltd USA
- ⊕ Collaborative Consultancy arrangements with Kinetic Consulting UK.
- ⊕ Collaborative association with Intel AS Group Norway.
- ⊕ Collaborative association with Products Direct Ltd (PDL) in the UK in offering call centers operations and business development for Indian Companies.
- ⊕ Collaborative arrangements with “On Message” Public Relation Services Organization in USA.

TERMS & CONDITIONS

A Retainer is applicable for any consultancy services offered and is exclusive of actual expenses as agreed upon, depending upon the expected quantum of work involved.

This retainer is deductible from any assignment fees (Success Fees) mutually agreed upon for a particular job undertaken.

We act as agents on behalf of our clients and do not involve ourselves and/or our clients in financial and other commitments unless so specified by our clients, as per our written service contracts (Performa on request).

Quotations for a specific assignment in respect to the consultancy extended are given, based on the requirements of our clients.

The Consultancy draws out a Scope of Work document (SOW) inclusive of role responsibilities, Commercials & Time frames.

Detailed terms and conditions for assignments and Retainer Service Contracts are available on request.

OUR ASSOCIATES

ASSOCIATE CONSULTANTS

Amongst our active associates are firm of Chartered Accountants, Management Consultants and Public Relations experts, having widespread contacts in Government and Business circle all over Northern India.

This panel of Consultancy are based in Delhi, Chandigarh, Bombay and Bangalore are actively attached to our organization and are available on request.

We have access to a wide range of expertise in the way of the Commerce faculty of Punjab University, Chandigarh, India, members of Agriculture Universities and other research organizations.

OUR ASSOCIATES

Consultants Based Abroad

Scotland in UK

Stockholm in Sweden

Brussels in Belgium

Amsterdam in Holland

USA & Germany & Norway

AREA OF EXTERTIES

Financial Management

Electronics Management

Financial – Management – Co-ordination

Agriculture Projects

Information Technology ITES S/W

Who provide comprehensive services to our clients. We requisitions their services from time to time.

ASSOCIATE COMPANIES

We are Associated with the following In-house Group Companies

Chandpur Flowers & Nurseries Pvt Ltd

Himalayan Hundred Resorts Pvt Ltd

Trek N Tour Himachal Travel and Tour Organizers.

Business Consultants & Associates.

Associate Companies (overseas)

Business Partners/ Advisors to:

Golem Ims Ges.m.b.M Vienna Austria

Interact CRM USA

Med Connect Inc. USA

PRN Transcription USA

Global Transcription Inc. USA

On Message PR Inc. USA

Teledec Interactive in USA

Health AtoZ USA

Raffles Solution Pvt Ltd Singapore

The Law Office of Sandor Grossman Ltd

INTELE AS

Associate Companies (Domestic)

IDS InfoTech Ltd Chandigarh India

Vmoksha Technologies Bangalore India.

Delta Information Ltd Chandigarh India

Q1 Health Services

Mangalam InfoTech Ltd

FORTIS Healthcare

VEE Technogy Bangalore

ADVAITHA Inc. Bangalore

FORBES Gokak Ltd

Murudeshwar Info system Ltd Bangalore

GRASP Imaging Solutions Bangalore

PREMIER InfoTech Kolkata

Associate Companies (Domestic)

EVENTURE Technologies Bangalore

TRANSMED Solution Chandigarh

ICCA (Indian Contact Center Advisor)

CONTINUM System Pvt Ltd New Delhi

ABM TechnoCratz Pvt Ltd Kolkata

Hunt Technologies Ltd New Delhi

SELECTRONICS Equipment & Services Pvt Ltd New Delhi

SOURCEMIND INDIA Pvt Ltd Mumbai

PDIL (Product Direct India Ltd) New Delhi

OUR OFFICES

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Chandigarh

Tapan Mondal Director: 91(0) 98151 72224

E-mail: tapan@bcamc.net